ERP

Company	Date	Question	Sent Answer	Date	Answers
	28.11.2022	1.Based on the schedule the site visits are planned till December 2nd, (Friday). Do site visits have to be done by this date or do they have to be requested no later than December 2nd with specific dates and time slots? 2.The demo delivery date is no later than December 16th, according to the schedule. During the cross-team meeting held at your office on October 10th, our consultants presented a demo of Oracle NetSuite. Is it expected to present an additional demo of the solution or is it considered that we have already covered this point of the RFP procedure?	The visits are not mandatory. If needed there is flexibility to be delivered until 16th of December.Oracle net suite has been perform. There is no additional need.		
	28.11.2022	Regarding the scheduled plan for the tender procedure include in RFP document and especially point D. Solution Presentation & Demos, please send/describe the following: -Do you have a demo scenario that you want we follow at the demo meeting? If you have please send it to us to prepare our presentation/demonstration. -How many demo sessions we can use to demonstrate the proposed system solution and what is the duration of every session for demonstration(for example 1 session with 4 hours or 3 sessions with 3 hours)? -Which are the best dates and time slots between 12.12-16.12.2022 for demo sessions that we can participate in and show our proposed solution?	There were extensive demos on Microsoft solutions. We have seen them several times in the RFI phase. No need for any further demos.		
	30.11.2022	1. An additional Airport requirement is that a few portals should be included: •Suppliers portal •Bidding portal Do you want the portals to have an API with the ERP system or embedded in the ERP system? If you need them embedded we will need to evaluate them accordingly. 2. The system must be compatible with IFRS 16. Navtech has developed a module for IFRS 16, in the scope of the bid you would like to be evaluate and included in phase 1? 3. A requirement is to have Treasury module Could a further clarification on what should be developed for this module? 4. The solution must support the seamless operations of the SOFIA Airport on a 24/7 basis and It is expected that the system will have 99,9% uptime. Recovery point objective of not more than 15 minutes. The solution must provide three different environments, a production, a development and testing and a disaster recovery one. The disaster recovery one must synchronize with the production one and be able to assume the ERP operations in minimum time i.e., less than 60 min for the switchover/failover. In case of an accident to do recovery in no more than 15 min (RPO): this will be very difficult, the other things are possible. What is the size of your database right now? 5. The Bidder must confirm that any of the following standards are covered such as OWASP, NIST, etc. as part of the SDLC. Could a further clarification on what should be developed for this module? 6. The functional requirement question tables overlap in some cases. How to answer in case there is a SUP part and a MOD part in one and the same question?			1. Preferably embeded under a unified platform. Yet third party solution is also allowed but the integration must be included and performed by the tenderer. The API must be made available to the Airport 2. IFRS 16 is very good to have but not a mandatory requirement. The technical will be evaluated accordingly 3. Management of cash, investments, loans, derivatives, hedging etc. although this module may not be currently used at its full extent, it will be required in the near future 4. What we are asking is an active-active arrangement to ensure availability and RPO, possible with either on-prem or SaaS. RPO indicates the amount of data the organisation can afford to loose, that is up to 15 minutes before the failure. Your proposal for business continuity will be evaluated 5. We are requesting an assurance, in terms of cybersecurity control by design within the software lifecycle, especially in case of SaaS. 6. The Tendered should indicate the most representative condition and provide additional explanation within his technical offer. Typical and minor configuration is expected. MOD indicates large scale changes and additional configuration.
	1.12.2022	Hello, As a result of our review of the tender documents, we had some questions. We would appreciate your response. - Is it possible to accept an application from a company that has not yet implemented airport software? - Would it be possible to implement the ERP software online and how much on-site staffing would be required from our side?			-Airport experience is manadatory for the product. We accep proposals from integrators without airport expereince as long as the product has been implemented in other airports globaly - Local presense in mandatory for analysis, configuration, traing and support
	1.12.2022	We have additional questions regarding the RFP documents: 1.Is there an initial schedule planned for the site visits? If so, is it possible to share it with us? 2.Once we get to know the documentation is it possible to ask for specific topics that we would like to cover during the visit to understand more about the processes and what the needs are? 3.If possible can you please share the documents from ERP Functional and Copliance Tables in EXCEL not in PDF?			1. Visit schedule in included in the RFP docs 2. YES the compliance tables will be provided in excel format. 3. Yes. We also need to receive them in excel format to facilitate evaluation (we also need them in print with the signatures on)